



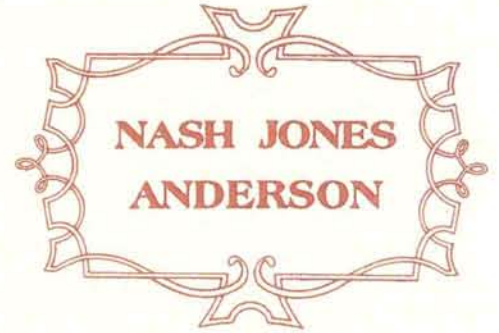
23 April 2008

We have worked with Brock for several years now; he has completed 5 custom homes of our design in Suncadia and Tumblecreek. Several more are in the planning stage. We have always appreciated the team approach on these custom projects; between the homeowner, Brock and ourselves.

By involving himself in our design meetings with the client, Brock is able to steer the project in keeping with the client's budget. He also collaborates with us to find solutions, yet is respectful of our opinions. Together we strive to find the best solution for each situation; whether it is a specific client request, or the most appropriate construction detail. We are looking forward to working with Brock on future designs.

A handwritten signature in blue ink, appearing to read 'Ben Mulder', with a large, sweeping flourish extending to the left.

Ben Mulder  
4D Architects. Inc.



Architects & Planners

May 29, 2008

To Whom It May Concern:

I had the pleasure of working with Brock Smith as the design architect on the Winebrenner Residence in Suncadia, Roslyn, Washington. Over the past 25 years I have worked with many different builders on many challenging residences and I found my experience with Brock Smith and his company to be very professional and satisfying throughout. Brock was able to provide pertinent information at the design stage regarding building techniques and cost savings. Selecting a builder early in the process makes it easier for the architect and clients to make important decisions about the project and stay within the budget.

Brock was also instrumental in submitting for and obtaining the building permit from Kittitas County. During the construction phase, Brock and his superintendent were always looking ahead and asking appropriate questions, eliminating delays so that the project stayed on schedule.

The quality of workmanship and attention to detail is what you would expect from a top-notch builder. Everyone at Brock Smith Construction is a team player and maintained an open channel of communication between architect, clients, subcontractors and building officials. The result was a happy client with a beautiful home. I look forward to being part of future projects with Brock Smith Construction.

I highly recommend Brock Smith Construction as your Custom Home Builder.

Sincerely,

Rick L Jones, Principal Architect

E I F F E R T  
A R C H I T E C T U R E

September 14, 2009

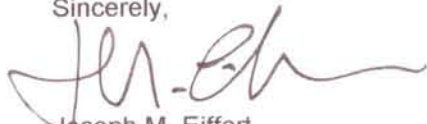
Brock Smith  
Brock Smith Custom Homes, LLC  
6920 Laurel Lane SE  
Snoqualmie, WA 98065

Dear Brock,

I'd like to congratulate you on the outstanding job you did for the Davis family on their Tumble Creek residence. You and your team converted a fairly complex architectural concept into a wonderful reality. I'm particularly impressed with the level of workmanship you demonstrated, especially considering the rigorous weather conditions and construction schedule.

Your team approach and organizational skills were very effective, and I'm convinced they were instrumental to the success of the project. I'd be very pleased to be on the team again in the future.

Sincerely,



Joseph M. Eiffert  
architect

**H**ackworth Group  
Architecture / Planning

May 19, 2008

To Whom It May Concern:

It is a pleasure to write this letter of recommendation for Brock Smith and Brock Smith Construction.

I have worked with Brock for over fifteen years and in that time he has built numerous projects that I have designed. I have always found Brock and his organization to be responsive and highly professional. Brock is committed to construction of the highest quality, with strong attention to detail.

In addition, Brock Smith Construction contributes ideas and listens to the opinions of others. As a team player, Brock works well with the Architect, Client and others on the design team.

I highly recommend Brock Smith Construction for your next construction project.

Sincerely,



Greg Hackworth, AIA  
Principal  
Hackworth Group Architecture / Planning, Inc.

November 14, 2008

Jim Gallup  
The Gallup Architects, Inc.  
20566 Maupin Road  
Mount Vernon, WA 98273  
360-445-3005

To whom it may concern,

The design for my Tumble Creek client was to be a large, lodge inspired home with exposed log posts and beams, showing their fluted bases, combined with conventional framing. The combination is logical but needs to be carefully thought out and executed. Who supplies the logs and who does the framing is critical to it's success.

My clients found Brock Smith and, with his experience and curiosity, he knew immediately that Durfeld Log Construction out of British Columbia would be perfect for the project. He found their work at Whistler and in 'Mountain Living' magazine. Brock had taken the time to ask contractors about them and contacted them in hopes of a future project. Brock's knowledge paid off for all of us.

Noting the scale and complexity of the framing for the project and knowing that the coordination with the log supplier was critical, Brock stepped back and selected Brad Hutt to do the framing. Once again, he made the right choice and the project fit together flawlessly.

I found it easy to work with Brock on this project. He presented the client with options and incorporated their desires throughout. He did all the little things that make a project successful. But it was Brock's big decisions that impressed me and why I recommend Brock Smith Custom Homes, LLC for your dream home.

Sincerely,



Jim Gallup, architect





Bank of America  
Mortgage  
WA3-504-04-10  
10500 NE 8th Street, Suite 400  
Bellevue, WA 98004

Tel 425.467.9800  
Fax 425.467.9819

June 30, 2008

Brock Smith Construction  
6920 Laurel Lane S.E.  
Snoqualmie, WA 98065

Dear Brock,

I would like to take this opportunity to tell you how impressed I have been by your professionalism and have enjoyed working with you. You not only build a high quality home, but you stand by your cost to construct contract, you finish on time and you are very responsive to client and lender needs. You have high expectations for yourself and your crew and you consistently deliver on all. You are honest, responsive and always have the customer's best interest at hand.

We have closed numerous custom construction loans over the years and I look forward to working with you on many more. Your clients are in capable hands and that makes things so much easier. You are a consummate professional and a pleasure to work with.

Sincerely,

A handwritten signature in blue ink that reads "Jennifer Lilley". The signature is fluid and cursive, with the first name being more prominent.

Jennifer Lilley, M.B.A., V.P.  
Sr. Mortgage Loan Officer  
Bank of America  
206.686.6801



July 29, 2008

This letter shall serve as a letter of introduction to Brock Smith, owner of Brock Smith Construction and formerly Vice President of Steve Burnstead Construction Company. I have known Brock since 1999 in the capacity of building homes in the greater Puget Sound region. Brock is one of those rare individuals who approaches each day with a positive and confident outlook, regardless of the challenges being faced. He is someone who others in the homebuilding industry will go out of their way to assist with a solution or response. He is also a person who stands behind "his word," operating with integrity and honesty by his actions. I have sold land and developed multiple housing projects with Brock both at the Woodside project and more recently at Issaquah Highlands. All of Brock's projects are completed to high level of quality and his commitment to his customers with post follow up service is exceptional.

In short, Brock Smith is a person of unmatched integrity and a consummate professional. If you have the opportunity to do business with Brock you will benefit by it. If you have any other questions please do not hesitate to contact me.

Very truly yours,

  
Joe Coakley

Coakley Development LLC



June 11, 2008

Re: Brock Smith Construction Reference

To whom it may concern,

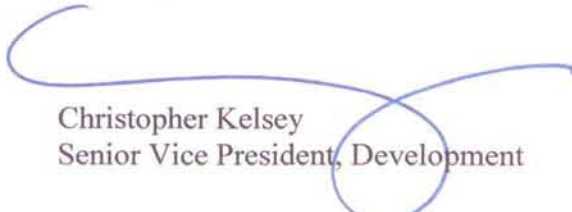
I have had the pleasure of working with Brock Smith and Brock Smith Construction during the past four years at Suncadia. We have worked together directly in his company's purchase of a 37-lot parcel, its subdivision, construction of its infrastructure and design of the floor plans to be sold later this year. We have also worked together indirectly as he has built many custom homes within Suncadia for some of our most important customers including shepherding their home designs through our design review process.

Our experiences with Brock have always been positive. I consider him to be one of the best, if not the best, builder working within Suncadia. Invariably his customers rave about his customer service, cost control and quality of construction. His professionalism and integrity in every aspect of our working relationship are consistently at the highest level. We are very pleased that he is committing so much of his new venture to Suncadia and look forward to a long working relationship.

Our experience with Brock in the development of the bulk parcel is a good illustration of Brock's skills and expertise. He was a tough but fair negotiator in its purchase. His work in the refinement of its land plan created a more efficient plan and enhanced its value. His understanding of the requirements of resort residential design has proven to be deep. This aspect is particularly important from our perspective as many builders from urban and suburban areas often struggle to deliver sellable products when they move into 2<sup>nd</sup> home and resort environments.

As evident from the above, I am deeply impressed with Brock and his organization. We are grateful that he has chosen to work in Suncadia and look forward to a long and mutually productive relationship.

Sincerely,



Christopher Kelsey  
Senior Vice President, Development

**Hutt Construction, Inc.**

PO BOX 1057  
Roslyn, WA 98941  
425-531-2424 Cell  
425-888-3808 Fax  
brad@huttconstruction.com

August 23, 2007

Brock Smith

I would like to thank you for the opportunity of working on the Woodward Residence. My crew and I thoroughly enjoyed the experience of working with Brocksmith, Durfeld, and Jim Gallup. The sense of accomplishment we all are receiving has trumped anything in the past. It is this reason I chose to purchase a memento marking the completion of Lot 3-14. I have enclosed three lighters; I would appreciate it if you could pass the two remaining along to Kevin and Mr. Woodward. Please enjoy the cigars and good luck with the remainder of the project.



Brad Hutt, President  
Hutt Construction, Inc



Hi Brock,

I have to tell you I am very impressed with how you run your business!

In the 14 years I've been doing this, I have never received emails like you send with the details and care you put into it. If I were a customer shopping around for a builder, I would feel like I am dealing with a professional - not some ex-construction worker who decided to trade in his hammer for a business license.

It's a pleasure being a part of your team, and I will always do my best to match your professionalism.

Wishing you much success in 2010!

David Simpson

Arnold's Appliance

Main line (425) 454-7929

Direct line (425) 289-4703

Monday - Thursday 10 am - 7 pm

Saturday 10 am - 5 pm

See us in our new location @ 1625 132nd Ave NE in Bellevue 98005

# THE BURNSTEADS

To Whom It May Concern:

Re: Brock Smith

This letter is in reference to Brock Smith and his 18 years of employment with Steve Burnstead Construction Co. As always it is difficult to put into words just how critical Brock Smith was to the success of SBCC over the 18+ years we worked together. From his start as our purchasing manager to his final role as Vice President of our homebuilding operations, Brock Smith was extremely instrumental in the growth and success of our home building company.

As Vice President, Brock's job description involved all aspects of the homebuilding business including product design, specification selections, purchase and sale contracts, warranty, plat construction, marketing, sales and the company's financial performance as Vice President.

Brock had oversight and control on the construction of over 400 homes and neighborhood completions. Some of the projects include Heritage Park in Tacoma; Woodside in Renton; several Issaquah Highlands neighborhood; Illahee in Sammamish; and Snoqualmie Ridge in Snoqualmie homes. Brock also set up and started a SBCC Custom Home Company in Suncadia and has successfully produced over 15 high-end custom homes in the last three years.

In short, Brock Smith has been intimately involved in every aspect of residential construction and was a key asset to the success of SBCC.

Sincerely,



Steve Burnstead

CEO

Steve Burnstead Construction Co.



# THE BURNSTEADS

From the Desk of Steve Burnstead

Re: Brock Smith

This letter is in reference to Brock Smith and his 18+ years of employment with Steve Burnstead Construction Co.

It is difficult to put into words just how critical Brock Smith was to the success of Steve Burnstead Construction over the 18+ years we worked together. From his start as our Purchasing Department to his final role as Vice President of our homebuilding operations, Brock was extremely instrumental in the growth and success of our home building company.

As Vice President, Brock's job description involved all aspects of the homebuilding business including but not limited to:

- Product Design
- Specification Development
- Purchase & Sale Contracts
- Warranty Oversight
- Plat Construction
- Marketing
- Sales
- Realtor & Production Coordination
- Overall Quality Control – Homes & Neighborhoods
- Overall Company Financial Performance



As Vice President Brock had oversight and control on the construction of over 400 homes in multiple neighborhoods spread across the region. Some of the developments included:

- Heritage Park Tacoma, Washington
- Woodside Multiple Neighborhoods Renton, Washington
- Issaquah Highlands Multiple Neighborhood Issaquah, Washington
- Illahee Phase I & II Sammamish, Washington
- Snoqualmie Ridge Custom Homes & Neighborhoods Snoqualmie, Washington

In addition, Brock established a Steve Burnstead Construction Custom Home Company – Brock Smith Construction LLC and successfully produced 15 high-end Custom Homes over the last three years at the Suncadia Resort.

In short, Brock Smith has been intimately involved in every aspect of residential construction and was a key asset of our company and a key element in the success of Steve Burnstead Construction. I am positive Brock will be successful in his new independent venture in the homebuilding industry.

Sincerely,



Steve Burnstead

CEO

Steve Burnstead Construction Company